

**COMPENSATION AGREEMENT**

1 **PROPERTY DESCRIPTION**

2 Address: \_\_\_\_\_  
3 \_\_\_\_\_  
4 (street address, city, state, and ZIP code)(insert additional description, if any, at lines 37-43 or attach as an addendum  
5 per line 44)

6 **TRANSACTION PARTIES**

7 Seller/Owner: \_\_\_\_\_  
8 Buyer/Tenant: \_\_\_\_\_

9 **LISTING AGENT/FIRM**

10 Agent Name: \_\_\_\_\_  
11 Firm Name: \_\_\_\_\_  
12 Address: \_\_\_\_\_  
13 \_\_\_\_\_ (street address, city, state, and ZIP code)  
14 Email Address: \_\_\_\_\_  
15 Telephone Number(s): \_\_\_\_\_

16 **COOPERATING AGENT/FIRM**

17 Agent Name: \_\_\_\_\_  
18 Firm Name: \_\_\_\_\_  
19 Address: \_\_\_\_\_  
20 \_\_\_\_\_ (street address, city, state, and ZIP code)  
21 Email Address: \_\_\_\_\_  
22 Telephone Number(s): \_\_\_\_\_

23 **COOPERATION AND COMPENSATION AGREEMENT TERMS**

24 The Listing Firm hereby offers cooperation and compensation in the above described transaction involving the property  
25 and parties stated above.

26 ■ Cooperation: The Cooperating Firm hereby accepts and agrees to cooperation as (subagent of the Listing  
27 Firm)(buyer's firm)(other relationship: \_\_\_\_\_ ) ~~STRIKE AND COMPLETE AS APPLICABLE~~.

28 ■ Compensation: Compensation shall be computed as follows: \_\_\_\_\_  
29 \_\_\_\_\_  
30 \_\_\_\_\_ (explain precisely the basis for computing the cooperative commission,  
31 e.g., percentage of the purchase price, list price or lease commission; percentage of commission received; flat fee; etc.).

32 ■ Standard of Performance: Compensation is earned by the Cooperating Firm when: \_\_\_\_\_  
33 \_\_\_\_\_ (offer  
34 e.g., percentage of the purchase price, list price or lease commission; percentage of commission received; flat fee; etc.).

35 ■ Payment Deadline: The Listing Firm shall pay the Cooperating Firm no later than \_\_\_\_\_ business days after closing.

36 ■ Agreement Term: This Agreement shall expire on \_\_\_\_\_ (date).

37 ■ Additional Terms and Conditions: \_\_\_\_\_  
38 \_\_\_\_\_  
39 \_\_\_\_\_  
40 \_\_\_\_\_  
41 \_\_\_\_\_  
42 \_\_\_\_\_  
43 \_\_\_\_\_

44 The attached \_\_\_\_\_ is/are made part of this Agreement.

45 (x) \_\_\_\_\_  
46 Authorized Signature for Listing Firm ▲ Print Name Here ► \_\_\_\_\_ Date ▲ \_\_\_\_\_

47 (x) \_\_\_\_\_  
48 Authorized Signature for Cooperating Firm ▲ Print Name Here ► \_\_\_\_\_ Date ▲ \_\_\_\_\_